# **Cost Sensitive Learning**

Take misclassification costs into account during the construction and the evaluation of predictive models

### Ricco RAKOTOMALALA

### Outline

- 1. Cost sensitive learning: key issues
- 2. Evaluation of the classifiers
- 3. An example: CHURN dataset
- 4. Method 1: ignore the costs
- 5. Method 2: modify the assignment rule
- 6. Method 3: embed the costs in the learning algorithm
- 7. Other methods: Bagging and MetaCost
- 8. Conclusion
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### Cost sensitive learning Key issues

#### Misclassification costs are inherent in the classification process

The goal of supervised learning is to build a model (a classification function) which connects Y, the target attribute, with (X1, X2,..),the input attributes. We want that the model is the most effective as possible.

$$Y = f(X_1, X_2, \dots, X_J; \theta)$$

$$ET = \frac{1}{card(\Omega)} \sum_{\Omega} \Delta[Y, \hat{f}(X, \hat{\alpha})]$$
$$o\hat{u} \Delta[.] = \begin{cases} 1si \ Y \neq \hat{f}(X, \hat{\alpha}) \\ 0si \ Y = \hat{f}(X, \hat{\alpha}) \end{cases}$$

But the error rate gives the same importance to all types of error. Yet, some types of misclassification may be worse than others. E.g. (1) Designate as "sick" a "healthy" person does not imply the same consequences than to designate as "healthy" a somebody who is ill. (2) Accuse of fraud an innocent person has not the same consequence than to neglect a fraudster.

This analysis is all the more important that the positive instances - positive class membership - that we want to detect are generally rare in the population (the ill persons are not many, the fraudsters are rare, etc.)

#### The misclassification cost matrix

(1) How to express the consequences of bad assignments?

ightarrow We use the misclassification cost matrix

Case of the binary classification problem (K = 2) – The most common



#### Notes:

Usually α=β=0; but not always, sometimes α,β < 0, the cost is negative i.e. a gain (e.g. give a credit to a reliable client)</li>
If α=β=0 and x=δ=1, we have the usual scheme where the expectation of the scheme where the scheme where the expectation of the scheme where the scheme where

• If  $\alpha = \beta = 0$  and  $\gamma = \delta = 1$ , we have the usual scheme where the expected cost of misclassifications is equivalent to the error rate

(2) How to use the misclassification cost matrix for the evaluation of the classifiers?

ightarrow The starting point is always the confusion matrix

ightarrow But we must combine this one with the misclassification cost matrix

(3) How to use the cost matrix for the construction of the classifier?

ightarrow The base classifier is the one built without consideration of cost matrix

 $\rightarrow$  We must do better i.e. to obtain a better evaluation of the classifier by considering the misclassification cost

### **Classifier evaluation metric: the expected cost of misclassification (ECM)**

#### The expected cost of misclassification (ECM)





The confusion matrix points out the quantity and the structure of the error i.e. the nature of the misclassification The misclassification cost matrix quantifies the cost which is associated to each type of error



The expected cost of misclassification of the model (M)

$$C(M) = \frac{1}{n} (a \times \alpha + b \times \beta + c \times \gamma + d \times \delta)$$

We will use this metric to evaluate and compare the learning strategies.

#### Comments:

Its interpretation is not easy (unit of the cost?)...

Anyway, it allows to compare the performance of models

The lower is the ECM, the better is the model

The calculation must be performed on a test sample (or using resampling approaches such as cross-validation,...)

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Tutoriels Tanagra - http://tutoriels-data-mining.blogspot.fr/

#### ECM – An example of calculation for comparing models



#### The error rate is a particular case of the ECM

The error rate is the ECM for which the misclassification cost matrix is the identity matrix.



There is therefore two implicit assumptions in the error rate: all kind of errors have the same cost, which is equal to 1; a good classification does not produce a gain (negative cost)

#### Dealing with the multiclass problem (K > 2)

When K > 2, the expected cost of misclassification becomes



The element of the misclassification cost matrix



The cost when we assign the value y\_k to an individual which belongs to the class y\_i

The expected cost of misclassification for the model M

$$C(M) = \frac{1}{n} \sum_{i} \sum_{k} n_{ik} \times c_{ik}$$

## An example: customer churn

#### Preventing the loss of customers

Domain : Telephony sector

Goal : Detecting the clients which may leave the company

Target attribute: CHURN – o (yes : +) / n (no : -)

Input attributes : the customer behavior and use of the various services offered

Samples: 1000 instances for the learning sample; 2333 for the test sample

Cost matrix

(We can try different possibilities in practice)

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+	- 15	10
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## Method 1: ignore the costs

#### Method 1: neglect the misclassification cost matrix

Method 1 :

- Neglect the misclassification costs during the construction of the classifier
- Neglect the misclassification costs when we assign the class to the individuals

i.e. we hope that the classifier which minimizes the error rate will minimize also the ECM

The assignment rule is based on the maximum of posterior class probabilities

$$y_{k^*} = \arg\max_k P(Y = y_k / X)$$



#### Method 1 : "CHURN" problem

1000 instances: training sample

#### 2333 instances: test sample

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$$- \sum C(M_1) = \frac{1}{2333} (-15 \times 173 + 10 \times 172 + 2 \times 125 + 0 \times 1863)$$
$$= -0.2679$$

This is the reference score i.e. by incorporating the cost in one way or another into the learning strategy, we must do better.

## Method 2: modify the assignment rule

#### Method 2: modify the assignment rule

Method 2:

• Neglect the misclassification costs during the construction of the classifier

• Use the misclassification cost and the posterior class probabilities for the prediction

Rule: select the label which minimizes the expected cost



Yet, this is not the label with the maximum posterior probability.

(1) This strategy is adaptable to any supervised learning algorithm
 (logistic regression, discriminant analysis, etc.) as long as it provides a
 reliable estimate of posterior class probabilities P(Y/X)
 *Exercise: See the detail of calculations for the logistic regression for instance*

(2) When the cost matrix is the identity matrix, this strategy minimizes the error rate: this is a "real" generalization*Exercise : Apply the assignment rule with an identity matrix to the previous example* 

#### Method 2: "CHURN" problem

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This is exactly the same tree as before. Only the assignment rule on the leaves was modified in order to take into account the cost matrix.

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+	- 15	10
	2	0

$$- \sum C(M_2) = \frac{1}{2333} (-15 \times 208 + 10 \times 137 + 2 \times 352 + 0 \times 1636) = -0.4483$$

The improvement is dramatic, without a modification of the classifier!

#### Method 2 : "CHURN" problem - Comparison of the confusion matrices



• The error rate is worse for M2. This result is expected because M2 does not try to minimize this metric.

• The number of true positive (TP) is higher for M2 (208 vs. 173 for M1) because this is the most advantageous situation (cost = -15)

- M2 has more false positive (FP) (352 vs.125 for M1) which are comparatively less penalizing (cost = 2)
- Since we increase the number of true positive, we have mechanically less false negative (FN = 137 vs. 172 for M1) (cost = 10). Therefore, the expected misclassification cost is lesser.

# Method 3: embed the cost matrix within the learning algorithm

#### Method 3: modification of the learning algorithm

Method 3 :

• Use explicitly the cost matrix during the construction of the classifier

• And of course, use the misclassification cost matrix for the prediction in order to

minimize the expected cost

Rule: select the label which minimizes the expected cost

Main challenge: only few methods can be modified (in a simple way)

The decision tree algorithm is one of the few approaches that can incorporate the costs into the learning process: we focused on the post-pruning phase here.

#### Method 3: Cost-sensitive Decision Tree (CS-MC4, CART, etc.)

Growing phase: use the usual splitting measure (Shannon entropy, Gini index, etc.) Post-pruning: use an approach which takes into account the costs



Post-pruning: compare the expected cost of misclassification at the node S with the weighted average of the expected costs on the leaves S1 and S2.

The idea is very close to that of C4.5 post-pruning algorithm except that instead of working on errors (pessimistic error), we work on misclassification costs. We must also penalize leaves with a few number of instances. (1) Estimation of the posterior class probabilities with the Laplace smoothing

$$P(Y = y_k / S) = \frac{n_{ks} + \lambda}{n_s + \lambda \times K}$$

The higher is  $\lambda$ , the smoother is the estimation. Usually, we set  $\lambda = 1$  (see Laplace's Rule of Succession)

(2) Calculate the misclassification cost for the node

$$C(S) = \min_{k} C(y_{k} / S)$$
$$= \min_{k} \left[ \sum_{i} P(Y = y_{i} / S) \times c_{ik} \right]$$

For a node S :

(a) Calculate the expected cost for each label(b) Select the conclusion which minimizes the cost

(c) This cost corresponds the cost of the node

(3) Prune leaves if the weighted average of their costs is higher than the cost of preceding node.

Prune from a node:  
(a) If the predictions of all the child OR (b) if 
$$C(S) \le \frac{n_{s_1}}{n_s}C(S_1) + \frac{n_{s_2}}{n_s}C(S_2)$$
  
nodes are identical with the node

Cost matrix

Y Ŷ	î	^
+	- 15	10
	2	0

Node S



Leaf S1





Leaf S2



Here, we prune from S because (a) all the nodes

have the same conclusion.

(b) We note however that we have not a reduction of the costs: C(S)=-8.15 vs.  $50/65 \times C(S1) + 15/65 \times C(S2)=-8.25$ 

#### Method 3: CS-MC4 – "CHURN" problem



## Some other approaches

#### Other approaches: Cost-sensitive meta-learning with Bagging

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Learning (P: number of classifiers)
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For p = 1 to P
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Sample with replacement (n among n)
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Learn the classifier Mp

End For

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Prediction for one instance \boldsymbol{\omega}
```

For p = 1 to P

Set the prediction with Mp ightarrow

 $\Rightarrow \hat{Y}_p(\omega)$ 

End For

According to the proportions observed on the P's predictions, we have an estimate of  $\frac{\left|P[Y = y_k \mid X(\omega)]\right|}{\left|P[Y = y_k \mid X(\omega)]\right|}$ 

Make the prediction which minimizes the cost by taking into account the misclassification cost matrix.

#### Pros

- The meta-classifier is often better than the individual classifier
- The approach is generic, it is applicable regardless of the underlying learning method
- It works even if the base classifiers do not provide a correct estimate of P (Y/X)

#### Cons

• If P is large, the calculation can be prohibitive

• The mechanism of the classification is not "readable" (we do not identify what is the underlying reason of a prediction)



#### Other approaches: CHURN problem - Bagging



<u>Note:</u> One can include [**Tanagra**] the misclassification cost matrix for the predictions of the base classifiers Mp

#### Other approaches: MetaCost

Idea: Make use of the performance of the Bagging, but provide only a single classifier as output (thus "readable") - Based on a re-labelling mechanism of individuals

Learning (P : number of classifiers)

- Learn a set of classifiers with the BAGGING approach
- (2) Classify each instance of the learning sample (reclassifying the learning data)
- (3) Use these predictions as labels for the construction of an unique classifier → we obtain the final classifier

#### Pros

• One unique classifier is obtained. The interpretation of the model is the same as for the usual learning scheme.

• The approach is generic, it is applicable regardless of the learning algorithm.

#### Cons

- But there is no guarantee that the final unique model has same level of performance as the meta-classifier
- If P is large, the calculation can be prohibitive

#### Other methods: "CHURN" problem - MetaCost

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For information purpose: cross tabulation between the original labels (observed) and the modified labels (used for the construction of the final classifier)

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<u>Note:</u> One can include [**Tanagra** -**MULTICOST**] the misclassification cost matrix for the predictions of the base classifiers Mp

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### Conclusion

Method	ECM	Comments
M1 (ignore the costs)	-0.2679	This is the baseline solution. We must do better than this approach.
<b>M2</b> (taking into account the costs during the prediction phase only)	-0.4483	We have the same model than M1. But we apply differently the model when we assign a class to one instance. This works only if the classifier can provide the class membership probabilities P(Y/X).
<b>M3</b> (taking into account the costs during the construction of the classifier)	-0.8127	This is the best solution for the CHURN dataset. But only a few methods can be directly modified in order to take into account the costs (decision tree for our dataset).
M4 (Bagging)	-0.7231	Generic and powerful. But the meta-classifier is a black- box model. We do not perceive the underlying concept connecting the class attribute Y to the descriptors X.
M5 (MetaCost)	-0.6335	It tries to take advantage of the Bagging while providing an unique interpretable model for the classification. The performance reflects this intermediate position. It is applicable regardless of the base learning method.

Note: Other approaches based on re-weighting of instances exist...

#### References

Papers

There are a lot of papers online. Set "cost sensitive learning" in a web search engine.

**Tutorials** 

Tanagra, "Cost-sensitive learning – Comparison of tools", March 2009. <u>http://data-mining-tutorials.blogspot.fr/2009/03/cost-sensitive-learning-comparison-of.html</u>

Tanagra, "Cost-sensitive Decision Tree", November 2008. <u>http://data-mining-tutorials.blogspot.fr/2008/11/cost-sensitive-decision-trees.html</u>